



compiled by Lauren Spiers Hunter

Top 100 Landscape Companies

Check below to see how the Top 100 list played out this year. The addition of 20 companies that did not appear last year raised the minimum revenue bar to \$11 million.

Rank	Company	City	2003 Revenue	% Inc/Dec From 2003	Expected % Inc/Dec For 2005	Year- Round Employees	Seasonal/ Part-Time Employees
1	The Trugreen Cos.	Memphis, Tenn.	\$1,419,649,000	5.4	5	n/r	n/r
2	ValleyCrest Cos.	Calabasas, Calif.	\$675,000,000	0.7	n/r	8,000	n/r
3	The Brickman Group	Gaithersburg, Md.	\$420,000,000	20	n/r	1,500	5,000
4	The Davey Tree Expert Co.	Kent, Ohio	\$398,000,000	15	4	5,200	5,800
5	American Civil Constructors	Irving, Texas	\$180,000,000	0	10	800	300
6	Scotts LawnService	Marysville, Ohio	\$155,000,000	24	20	1,300	n/r
7	Bartlett Tree Experts	Stamford, Conn.	\$114,000,000	6.5	4.5	1,200	250
8	Gothic Landscaping	Valencia, Calif.	\$103,445,000	14	20	1,600	n/r
9	Initial Tropical Plants	Riverwoods, Ill.	\$98,000,000	0	n/r	n/r	n/r
10	Weed Man	Mississauga, Ontario	\$88,032,190*	12	10	750	2,500
11	Lawn Doctor	Holmdel, N.J.	\$78,300,000	10.4	8	1,200	2,200
12	OneSource Landscape & Golf Services	Tampa, Fla.	\$78,000,000	11	n/r	1,200	1,400
13	U.S. Lawns	Orlando, Fla.	\$59,000,000	16	15	1,200	350
14	Vila & Son Landscaping Corp.	Miami, Fla.	\$50,837,000	6.3	10	625	n/r
15	The Care of Trees	Wheeling, Ill.	\$46,081,000	6.74	5	500	20
16	American Landscape Cos.	Canoga Park, Calif.	\$45,000,000	-10	n/r	750	n/r
17	Chapel Valley Landscape Co.	Woodbine, Md.	\$43,000,000	12	12	310	130
18	Landscape Concepts Management	Grayslake, Ill.	\$38,200,000	12	18	140	475
19 (t)	The Bruce Co. of Wisconsin	Middleton, Wis.	\$38,000,000	5.5	n/r	200	425
19 (t)	Grounds Control Division of Sanitors	San Antonio, Texas	\$38,000,000	-5	n/r	630	40
21	Oak Leaf Landscape	Anaheim, Calif.	\$35,000,000	20	-5	400	n/r
22	Acres Group	Wauconda, Ill.	\$34,732,852	1.2	11.6	100	600
23	The Celtis Group	San Jose, Calif.	\$33,000,000	0	0	400	100
24	Jensen Corp. Landscape Contractors	Cupertino, Calif.	\$32,000,000	6	12	255	n/r
25	The Groundskeeper	Tucson, Ariz.	\$31,300,000	14	-3	640	n/r
26	Toll Landscape	Lambertville, N.J.	\$30,000,000	n/r	n/r	65	200
27	Lipinski Landscape & Irrigation	Marlton, N.J.	\$29,750,000	6.3	6.8	75	165
28	Nanak's Landscaping	Longwood, Fla.	\$28,500,000	15	15	550	n/r
29 (t)	Denison Landscaping	Fort Washington, Md.	\$26,000,000	25	10	145	100
29 (t)	Mariani Landscape	Lake Bluff, Ill.	\$26,000,000	8.3	n/r	80	300
29 (t)	Marina Landscape	Anaheim, Calif.	\$26,000,000	7	10	250	n/r
32	Choate Irrigation USA	Carrollton, Texas	\$25,200,000*	5	n/r	300	n/r
33	Chalet Landscape	Wilmette, Ill.	\$25,000,000	5	5	85	250
34	Cagwin & Dorward	Novato, Calif.	\$24,864,214	12.5	16	350	n/r
35	Dixie Landscape Co.	Miami, Fla.	\$24,600,000	34	20	300	n/r
36	Autumn Landscaping	Englewood, Colo.	\$24,500,000	n/r	22	450	n/r
37 (t)	AAA Landscape	Phoenix, Ariz.	\$24,000,000	10	12	425	500
37 (t)	Nissho of California	Vista, Calif.	\$24,000,000	26	8	310	5
39	Teufel Nursery/Landscape	Portland, Ore.	\$23,340,000	0	15	180	120
40 (t)	Control Environmental	Secaucus, N.J.	\$23,000,000	n/r	n/r	60	600
40 (t)	Lucas Tree Expert Co.	Portland, Maine	\$23,000,000	12	10	350	100
40 (t)	NaturaLawn of America	Frederick, Md.	\$23,000,000	n/r	n/r	n/r	n/r

(t): tie n/r: not reported *Revenue reported in Canadian dollars and converted to USD based on a 0.8384 exchange rate as of press time *Based on contractor's 2004 projected increase/decrease

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40 (t)	Scott Byron & Co.	Lake Bluff, Ill.	\$23,000,000	.0	n/r	80	200
40 (t)	Tropics North	Homestead, Fla.	\$23,000,000	.5	15	300	n/r
45	CoCal Landscape	Denver, Colo.	\$22,100,000	4.2	24	225	275
46	Groundmasters	Cincinnati, Ohio	\$22,000,000	32	n/r	150	120
47	The Greenery	Hilton Head, S.C.	\$21,924,000	20	5	360	20
48	Spring-Green Lawn & Tree Care	Plainfield, Ill.	\$21,500,000	8.44	8	n/r	n/r
49	Clintar Groundskeeping Services	Toronto, Ontario	\$20,961,930*	18	n/r	140	300
50	Grover Landscape Services	Modesto, Calif.	\$20,400,000	n/r	n/r	145	20
51 (t)	Great Oaks Landscape Associates	Novi, Mich.	\$20,000,000	n/r	n/r	40	100
51 (t)	Odyssey	Stockton, Calif.	\$20,000,000	n/r	n/r	240	280
51 (t)	Urban Farmer	Thornton, Colo.	\$20,000,000	0	0	150	400
54	Middleton Lawn & Pest Control	Orlando, Fla.	\$19,801,013	20.16	15	330	3
55	McFall & Berry Landscape Management	McLean, Va.	\$19,150,000	1	6	180	60
56	Countryside Industries	Wauconda, Ill.	\$18,772,756	13.65	10	47	190
57	R.H. Dupper Landscaping	Tempe, Ariz.	\$18,465,000	11.6	3	130	45
58	Benchmark Landscape	Poway, Calif.	\$18,204,000	13	5	300	n/r
59	Complete Landscaping	Bowie, Md.	\$18,000,000	n/r	n/r	125	430
60	W.H. Canon	Romulus, Mich.	\$17,500,000	-10	10	85	115
61	Realty Landscaping Corp.	Newtown, Pa.	\$17,449,000	4.7	13.29	68	200
62	David J. Frank Landscape Contracting	Germantown, Md.	\$17,200,000	16	9	185	260
63	Maldonado Nursery & Landscaping	San Antonio, Texas	\$16,200,000	18	6	165	110
64	Clarence Davids & Co.	Matteson, Ill.	\$16,089,000	6.6	6	75	200
65	The Highridge Corp.	Issaquah, Wash.	\$16,013,000	20	n/r	183	67
66 (t)	Dora Landscaping Co.	Apopka, Fla.	\$16,000,000	0	n/r	75	n/r
66 (t)	HighGrove Partners	Austell, Ga.	\$16,000,000	n/r	n/r	n/r	n/r
66 (t)	Mariposa Horticultural Enterprises	Irwindale, Calif.	\$16,000,000	n/r	n/r	50	150
69	Northwestern Landscape Co.	Puyallup, Wash.	\$15,800,000	-10	5	200	100
70	Western Dupage Landscaping	Naperville, Ill.	\$15,750,000	15	10	44	140
71	Gachina Landscape Management	Menlo Park, Calif.	\$15,500,000	21	5	240	n/r
72	Landscape Specialists	Lake Forest, Calif.	\$15,375,000	14.4	9.27	400	100
73 (t)	Dennis' 7 Dees Landscaping	Portland, Ore.	\$15,000,000	30	20	225	50
73 (t)	DuBrow's Nurseries	Livingston, N.J.	\$15,000,000	7	n/r	75	150
73 (t)	McHale Landscape Design	Upper Marlboro, Md.	\$15,000,000	20	10	150	25
73 (t)	New Garden Landscaping & Nursery	Greensboro, N.C.	\$15,000,000	0	10	170	40
77	Girard Environmental Services	Sanford, Fla.	\$14,975,000	35	8	165	20
78	Sebert Landscaping Co.	Bartlett, Ill.	\$14,800,000	15	10	50	200
79	Massey Services	Maitland, Fla.	\$14,798,998	15	15	636	n/r
80	Pro-Grass	Portland, Ore.	\$14,500,000	0	0	275	n/r
81 (t)	Hermes Landscaping	Lenexa, Kan.	\$14,100,000	0	0	250	125
81 (t)	Stiles Landscape Co.	Pompano Beach, Fla.	\$14,100,000	34	n/r	185	40
83	Mainscape	Indianapolis, Ind.	\$14,000,000	21	n/r	80	80
84 (t)	Ecoscape Solutions Group	Charlotte, N.C.	\$13,500,000	17.5	16	160	25
84 (t)	Outside Unlimited	Hampstead, Md.	\$13,500,000	20	10	80	150
84 (t)	Swingle Lawn, Tree & Landscape Care	Denver, Colo.	\$13,500,000	-1.5	4	145	40
87	LMI Landscapes	Carrollton, Texas	\$13,400,000	11.8	57	250	n/r
88	Lied's Nursery Co.	Sussex, Wis.	\$13,231,000	16.5	5	190	43
89	Senske Lawn & Tree Care	Kennewick, Wash.	\$13,100,000	5	10	150	70
90	Piedmont Landscape Contractors	Tucker, Ga.	\$13,050,000	34	23	150	69
91	RGS Services	Anaheim, Calif.	\$12,797,000	19.6	0	176	29
92	Phillips Environmental Services	Clearwater, Fla.	\$12,700,000	n/r	n/r	150	n/r
93 (t)	Carson Landscape Industries	Sacramento, Calif.	\$12,000,000	18	5	175	n/r
93 (t)	Parker Interior Plantscape	Scotch Plains, N.J.	\$12,000,000	1	2	180	15
95	Ocean Woods	Hilton Head Island, S.C.	\$12,000,000	n/r	n/r	180	20
96	Alpine Gardens	Greeley, Colo.	\$11,712,580	15	10	60	120
97	Webb Landscape	Ketchum, Idaho	\$11,600,000	5.7	6.5	24	136
98	Designs By Sundown	Englewood, Colo.	\$11,400,000	-17	10	130	n/r
99	Bozzuto Landscaping Co.	Laurel, Md.	\$11,050,359	-6	25	76	168
100 (t)	Arteka Cos.	Shakopee, Minn.	\$11,000,000	10	10	25	125
100 (t)	Yardmaster	Painesville, Ohio	\$11,000,000	n/r	n/r	100	150