



Our annual list of the landscape industry's top earners, ranked by revenue.  
This list first appeared in the June issue.

# Lawn & Landscape TOP 100 LIST

★ 2007 Rank	Last Year	Company	HQ Location	2006 Revenue	% change from 2005	Expected % change for 2007	Year-round employees	Seasonal/ part-time employees
1	1	The TruGreen Cos.	Memphis, Tenn.	\$1,496,595,000	1	2	n/r	n/r
2	2	ValleyCrest Cos.	Calabasas, Calif.	\$870,000,000	n/r	n/r	n/r	n/r
3	3	The Brickman Group	Gaithersburg, Md.	\$506,000,000	17	15	1,900	5,850
4	4	The Davey Tree Expert Co.	Kent, Ohio	\$467,000,000	8.3	5	5,500	600
5	5	Scotts LawnService^	Marysville, Ohio	\$210,000,000	14	15	1,500	230
6	6	Gothic Landscape	Valencia, Calif.	\$171,000,000	15	-12	1,800	n/r
7	7	Bartlett Tree Expert Co.	Stamford, Conn.	\$142,000,000	15.6	9	1,400	200
8	8	Initial Tropical Plants	Riverwoods, Ill.	\$112,000,000	n/r	n/r	1,150	150
9		U.S. Maintenance	Norristown, Pa.	\$93,205,800	n/r	n/r	462	0
10	10	Lawn Doctor^	Holmdel, N.J.	\$87,000,000	10	9	800	150
11	9	Weed Man*^	Mississauga, Ontario	\$83,774,250	6	5	750	2500
12	11	OneSource Landscape & Golf Services	Tampa, Fla.	\$78,000,000	0	n/r	1,200	200
13	12	U.S. Lawns^	Orlando, Fla.	\$76,000,000	12	10	1,475	420
14	13	Vila & Son Landscaping Corp.	Miami, Fla.	\$61,042,000	9.1	10	720	0
15	14	American Civil Constructors	Littleton, Colo.	\$56,500,000	2	5	300	300
16	26	Autumn Landscaping	Englewood, Colo.	\$52,800,000	40	20	800	n/r
17	15	The Care of Trees	Wheeling, Ill.	\$51,897,982	6.1	5	463	14
18	16	Chapel Valley Landscape Co.	Woodbine, Md.	\$46,500,000	0	5	330	190
19	19	Grounds Control Division of Sanitars**	San Antonio, Texas	\$45,700,000	11	20	n/r	n/r
20	18	Acres Group Professional Landscaping	Wauconda, Ill.	\$45,100,000	11.1	13.1	106	644
21	36	Choate Irrigation USA	Carrollton, Texas	\$45,000,000	30	15	350	25
22	36	Creative Environments Design & Landscape	Chandler, Ariz.	\$44,000,000	20	-10	400	n/r
23	17	The Bruce Co. of Wisconsin	Middleton, Wis.	\$42,376,000	1	10	225	425
24	20	Landscape Concepts Construction	Richmond, Ill.	\$41,695,000	26	0	260	40
25	30	Dixie Landscape Co.	Miami, Fla.	\$41,320,000	2.5	-2.5	335	0
26	27	Ruppert Nurseries	Laytonsville, Md.	\$41,054,870	32	27	350	n/r
27 (t)	34	Teufel Landscape	Portland, Ore.	\$40,000,000	29	5	296	119
27 (t)	21(t)	Toll Landscape	Lambertville, N.J.	\$40,000,000	30	0	n/r	n/r
29	21(t)	Oak Leaf Landscape	Anaheim, Calif.	\$37,500,000	7	n/r	320	0
30	37(t)	Tropics North***	Homestead, Fla.	\$37,100,000	25	10	425	n/r
31	21(t)	Marina Landscape	Anaheim, Calif.	\$37,000,000	6	10	310	n/r
32	29	Denison Landscaping	Fr. Washington, Md.	\$36,840,000	22	10	160	120
33 (t)	35	AAA Landscape	Tucson, Ariz.	\$36,000,000	45	25	625	n/r
33 (t)		McDonnell Landscape	Brookeville, Md.	\$36,000,000	217	16	86	34
35	24	Jensen Corp. Landscape Contractors	Cupertino, Calif.	\$35,040,000	5	11	280	0
36	39	Metroplex Garden Design Landscaping	Dallas, Texas	\$33,509,000	24	n/r	36	n/r
37	28	The Groundskeeper	Tucson, Ariz.	\$33,500,000	10	9	700	n/r
38	33	Nanak's Landscaping	Longwood, Fla.	\$33,000,000	14	15	450	200
39	31	Mariani Landscape	Lake Bluff, Ill.	\$32,000,000	n/r	n/r	100	380
40	32	Cagwin & Dorward	Novato, Calif.	\$31,858,960	7.8	10	424	3
41	41	CoCal Landscape	Denver, Colo.	\$30,700,000	16.7	5	250	300
42 (t)		American Landscape Cos.	Canoga Park, Calif.	\$30,000,000	-10	-10	350	50
42 (t)	42	Naturalawn of America^	Frederick, Md.	\$30,000,000	25	8	350	50
44	45(t)	Nissho of California	Vista, Calif.	\$29,000,000	21	10	420	2
45	50	The Greenery	Hilton Head, S.C.	\$28,360,000	20	10	405	25
46	44	Groundmasters****	Loveland, Ohio	\$28,087,280	15	15	201	250

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47	37(t)	Chalet	Wilmette, Ill.	\$27,500,000	7	5	110	310
48	84(t)	Piedmont Landscape Contractors	Chamblee, Ga.	\$27,500,000	83	30	250	100
49	25	Lipinski Landscape & Irrigation, Inc.	Marlton, N.J.	\$27,250,000	-13	20	50	80
50	43	Lucas Tree Expert Co.	Portland, Maine	\$27,000,000	8	8	400	n/r
51	57(t)	Mainscape	Fishers, Ind.	\$26,558,000	35	48	274	184
52	48(t)	Spring-Green Lawn Care Corp.^	Plainfield, Ill.	\$26,500,000	11	11	n/r	n/r
53		Reyburn Landscape Contractors	Henderson, Nev.	\$26,300,000	1	14	300	0
54	40	Clintar Groundskeeping Services*	Markham, Ontario	\$25,573,192	4	7	175	300
55	63	Mission Landscape Services	Tustin, Calif.	\$25,500,000	34	18	600	0
56	45(t)	Scott Byron & Co.	Lake Bluff, Ill.	\$25,000,000	3	5	95	200
57	73(t)	Ecoscape Solutions Group	Charlotte, N.C.	\$24,500,000	36	35	290	30
58	70	FAIRCO	Scottsdale, Ariz.	\$24,470,000	47	-10	250	n/r
59	55	Odyssey	Stockton, Calif.	\$24,250,000	18	0	300	n/r
60	59(t)	LMI Landscapes	Carrollton, Texas	\$23,680,000	26	30	310	n/r
61	59(t)	R.H. Dupper Landscaping	Tempe, Ariz.	\$22,300,000	14	3	120	75
62 (t)	53	Countryside Industries	Wauconda, Ill.	\$22,000,000	0	20	50	350
62 (t)	84(t)	Florida Landscape Service	Orlando, Fla.	\$22,000,000	22	0	125	0
62 (t)	51	Meadows Farms	Chantilly, Va.	\$22,000,000	1	5	200	400
65	62	Benchmark Landscape	Poway, Calif.	\$21,540,000	12	5	300	0
66	64(t)	Dennis' 7 Dees Landscaping	Portland, Ore.	\$20,200,000	11	10	300	n/r
67 (t)	78	Landscape Specialists	Lake Forest, Calif.	\$20,000,000	25	10	400	100
67 (t)		Moore Landscapes	Northbrook, Ill.	\$20,000,000	10	10	36	200
67 (t)	57(t)	Realty Landscape Corp.	Newtown, Pa.	\$20,000,000	n/r	n/r	n/r	n/r
67 (t)	99(t)	Stiles Landscape Co.	Fort Lauderdale, Fla.	\$20,000,000	30	0	150	50
71	68	Complete Landscaping Service	Bowie, Md.	\$19,902,250	n/r	15	130	295
72	61	McFall & Berry Landscape Management	McLean, Va.	\$19,650,000	1	15	150	120
73	56	David J. Frank Landscape Contracting	Germanstown, Wis.	\$19,200,000	-1	8	240	100
74 (t)	64(t)	Maldonado Nursery & Landscaping	San Antonio, Texas	\$19,000,000	15	15	250	120
74 (t)	64(t)	McHale Landscape Design	Upper Marlboro, Md.	\$19,000,000	1	2	200	n/r
76	64(t)	Mariposa Horticultural Enterprises	Irwindale, Calif.	\$18,500,000	12	15	328	0
77		Luke Brothers Landscape Services	Holiday, Fla.	\$18,200,000	17	5	400	n/r
78	80	Gachina Landscape Management	Menlo Park, Calif.	\$18,178,051	14.4	14	240	50
79 (t)	75	Clarence Davids & Co.	Matteson, Ill.	\$18,000,000	11	7	85	215
79 (t)	81	Outside Unlimited	Hampstead, Md.	\$18,000,000	10	5	100	100
79 (t)	71	Sebert Landscaping Co.	Bartlett, Ill.	\$18,000,000	10	15	50	200
79 (t)		Shearon Environmental Design	Plymouth Meeting, Pa.	\$18,000,000	0	10	300	100
79 (t)		WH Canon Co.	Romulus, Mich.	\$18,000,000	n/r	15-20	225	n/r
84	76	Northwestern Landscape Co.	Puyallup, Wash.	\$17,892,000	12	12	225	100
85	77	Western Dupage Landscaping	Naperville, Ill.	\$17,354,000	8	10	40	140
86	69	The Highridge Corp.	Issaquah, Wash.	\$17,100,000	1.5	5	188	70
87	92	Swingle Lawn, Tree & Landscape Care	Denver, Colo.	\$16,693,772	14	2	175	55
88		Scapes	Marietta, Ga.	\$16,605,000	8	10	100	50
89		Andre Landscape	Azusa, Calif.	\$16,283,741	52	n/r	160	n/r
90	89(t)	Dora Landscaping Co.	Apopka, Fla.	\$16,000,000	n/r	n/r	90	30
91		Russell Landscape Group	Dacula, Ga.	\$15,970,180	30	25	270	115
92	72	Girard Environmental Services	Sanford, Fla.	\$15,660,000	-5.4	9.4	110	30
93	82(t)	New Garden Landscaping & Nursery	Greensboro, N.C.	\$15,565,164	32	5	200	35
94	97	BIO Landscape & Maintenance	Houston, Texas	\$15,460,000	28	29	145	180
95 (t)	89(t)	Carson Landscape Industries	Sacramento, Calif.	\$15,000,000	7	2	215	0
95 (t)	84(t)	Hermes Landscaping	Lenexa, Kan.	\$15,000,000	n/r	n/r	100	150
97	87	Heads Up Landscape Contractors	Albuquerque, N.M.	\$14,700,000	4	25	170	100
98		DLC Resources	Phoenix, Ariz.	\$14,535,000	23	7	235	n/r
99	88	Visionscapes	Tucker, Ga.	\$14,455,000	3	5	95	30
100	98	Massey Services	Maitland, Fla.	\$14,354,840	13.4	15	702	n/r

^ Franchise system. \*Revenue reported in Canadian dollars; converted to U.S. dollars based on average 2006 exchange rate of 1.134. \*\*Acquired by the ISS Group in May 2007. \*\*\*Acquired by ValleyCrest Cos. September 2007. \*\*\*\*Acquired by The Brickman Group late 2006.