



ABOUT THIS LIST

► The Lawn & Landscape Top 100 is based on 2014 revenue from landscape profit centers, and is reported by each company listed.

► Companies on the L&L Top 100 earned total revenue in 2014 of \$8,035,808,707. That's \$796,340 more than in 2013 – an increase of 11% percent.

► Companies on the list reported total employment (seasonal plus year-round employees) of 86,355.

► The oldest company on the list is Davey Tree Expert Co., Kent, Ohio, founded in 1850.

► The youngest company is BrightView, founded in 2014.

► Bobco Construction, Sikeston, Mo., reported the largest revenue growth with a 90 percent increase in sales from 2013.

► The list is comprised of 99 companies in 31 states and three firms in Canada.

► California has the most Top 100 companies with 16; Illinois has 9 and Florida has eight.

► Yellowstone Landscape Group reports combined revenue of BIO Landscape and Maintenance and Austin Outdoor.

Abbreviations

■ M/T: Maintenance %C/G/F: Chemical Laws Care/Fertilization
■ L/D/S/L: Landscape Design/Build/Install %A/NT: Irrigation Installation/Maintenance
■ L/L: Interior Landscaping %CB: Commercial Revenue %RR: Residential Revenue
■ N/R: Not Rated N/A: No Answer/Unknown

► Davey Tree Experts does not separate utility or Davey Resource Group revenue.

► Groundskeepers & GT Landscapes are reporting combined revenue.

► Massy Services revenue does not include permits or general pest control revenue.

► ABM Landscape & Turf Service, formerly One Source Landscape and Golf, revenue does not include the general facilities maintenance revenue of its parent company.

► Merchants Landscape Services gets 100 percent revenue from municipalities.

► ValleyCrest, which is the parent company of U.S. Lawns, reports revenue that includes royalties paid and fees from the sale of U.S. Lawns franchise licenses, but not general revenue from the subsidiary's operations.

* Indicates an estimated revenue figure
Indicates a company new to the list

This list was compiled by L&L staff. Email Editor Chuck Downen at chdownen@lawn.com with comments.

2015 RANK	COMPANY	2014 RANK	2014 REVENUE	HEADQUARTERS	EMPLOYEES	% CHANGED FROM 2013	% CHANGED EXP FOR 2015	% MT	% C/G/F	% L/D/S/L	% A/NT	% CB	% RR
1	The Brimicom Group/ValleyCrest Landscapes/Companies	1	\$2,000,000,000	Rockledge, Fla./Collierville, Tenn.	22,200	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	ThyGreen Cos.	3	\$908,000,000	Murphy, Tenn.	8,500	N/A	N/A	1%	85%	0%	0%	0%	82%
3	The Davey Tree Expert Company	4	\$789,000,000	Kent, Ohio	8,657	10.5%	5%	N/A	N/A	N/A	N/A	N/A	82%
4	Scotts LawnService	6	\$333,000,000	Mayeville, Ohio	N/A	21%	4%	0%	89%	0%	0%	0%	88%
5	Burkett Tree Experts	8	\$290,000,000	Sanford, Conn.	1,535	8.6%	8%	0%	0%	0%	0%	0%	85%
6	ThyGreen Landscapes	7	\$205,000,000	Jamsville, Md.	4,500	8%	3%	N/A	N/A	N/A	N/A	N/A	100%
7	U.S. Lawns	9	\$168,000,000	Orlando, Fla.	2,050	11.8%	10%	70%	3%	14%	4%	0%	100%
8	Weed Man	10	\$143,210,156	Mississauga, Ontario	3,500	7%	10%	0%	100%	0%	0%	0%	95%
9	Pennicino & Son	14	\$120,000,000	Farmington, N.Y.	500	66%	35%	25%	0%	0%	0%	0%	100%
10	Gottlieb Landscaping	11	\$114,000,000	Valencia, Calif.	1,270	13%	9%	27%	0%	73%	0%	0%	100%
11	Ruppert Landscapes	16	\$110,000,000	Laytonville, Md.	1,050	33%	4%	54%	0%	40%	0%	0%	100%
12	Ambius	12	\$100,000,000	Reading, Pa.	830	4%	2%	0%	0%	3%	0%	87%	100%
13	Lawn Doctor	13	\$101,754,280	Hammel, N.J.	N/A	4.55%	4%	0%	90%	0%	0%	0%	98%
14	Ment Service Solutions	17	\$101,445,000	Perrysville, Pa.	22.5%	N/A	27%	3%	1%	4%	0%	12%	89%
15	Yellowstone Landscape Group	15	\$96,666,000	Burnell, Fla.	1,500	14%	N/A	50%	15%	10%	15%	0%	100%
16	SavaTree	18	\$85,000,000	Bedford Hills, N.Y.	666	13%	9%	0%	17%	0%	1%	0%	20%
17	Manicure	19	\$75,203,000	Fisher, Ind.	1,100	26.8%	5%	61%	7%	9%	7%	0%	100%
18	Massy Services	20	\$64,120,320	Orlando, Fla.	1,650	8%	12%	0%	31%	1%	4%	0%	100%
19	Civilian Landscape Management	22	\$61,200,000*	Markham, Ontario	800	10%	8%	25%	5%	5%	0%	0%	100%
20	Marina Landscapes	21	\$61,000,000	Anaheim, Calif.	600	5%	5%	30%	0%	2%	89%	0%	100%
21	The Groundskeeper/ Greater Texas Landscapes	24	\$56,000,000	Tucson, Ariz.	1,000	22%	7%	60%	3%	25%	7%	0%	95%
22	NaturalLawn of America	23	\$50,513,514	Frederick, Md.	461	9.8%	5%	0%	69%	0%	0%	0%	95%
23 (4)	Acme Group	25	\$45,000,000	Viscousville, Ill.	880	13.4%	8%	38%	2%	25%	1%	0%	95%
24 (1)	Lucas Tree Expert	26	\$44,000,000	Porter, Mich.	N/A	16%	5%	0%	0%	0%	0%	0%	85%
25	Denison Landscaping	28	\$47,500,000	Fairfield, Md.	465	12%	8%	0%	89%	0%	0%	0%	94%
26	Spring-Green Lawn Care	27	\$45,471,000	Plainfield, Ill.	517	6.7%	10%	0%	97%	0%	0%	0%	94%
27	The Greenery	31	\$43,000,000	Hilton Head Island, S.C.	770	11%	8%	75%	2%	15%	4%	0%	14%
28	ABM Landscape & Turf Services	30	\$42,000,000	Tampa, Fla.	600	5%	5%	70%	7%	10%	5%	0%	90%
29	Garden Design	37	\$40,600,000	Farmers Beach, Ind.	55	35%	15%	3%	0%	97%	0%	0%	80%
30	Christy Webber Landscapes	33	\$40,400,000	Chicago	550	30%	10%	30%	0%	55%	0%	0%	65%
31 (1)	Jensen Corp.	29	\$40,000,000	San Jose, Calif.	324	N/A	N/A	40%	0%	0%	60%	0%	65%
32 (4)	Metro Landscapes	42	\$40,000,000	Aurora, Colo.	500	47%	0%	10%	0%	40%	40%	0%	99%
33	Marlin Landscapes	40	\$38,500,000	Lake Bluff, Ill.	462	12%	0%	57%	0%	40%	0%	0%	87%
34	Polio Consultants	47	\$38,000,000	Skaneateles, N.Y.	400	90%	95%	3%	0%	70%	0%	0%	100%
35	© Creative USA	N/R	\$36,680,528	Carrollton, Texas	N/A	19%	12%	2%	0%	62%	36%	0%	73%
36	Grand Environmental Services	51	\$36,000,000	Sanford, Fla.	415	45.1%	14%	61%	5%	24%	8%	0%	100%
37	Diana Landscapes Co.	40	\$34,515,000	Medley, Fla.	335	20%	10%	10%	0%	70%	20%	0%	100%
38	Temecula Associates	39	\$33,675,780	Liberty, Colo.	645	20%	42%	62%	2%	16%	0%	0%	100%
39	Caplan & Donard	35	\$33,700,000	Novato, Calif.	400	8%	10%	60%	0%	20%	10%	0%	75%
40	Mission Landscapes Cos.	36	\$32,830,180	Wilmette, Ill.	590	7%	10%	80%	0%	12%	0%	0%	100%
41	Sebel Landscaping	34	\$31,203,000	Bartlett, Ill.	350	0%	10%	60%	0%	25%	0%	0%	95%
42 (1)	The Grounds Guys	78	\$30,300,000	Waco, Texas	N/A	72%	26%	N/A	N/A	N/A	N/A	N/A	N/A
43	Reliable Property Services	43	\$30,300,000	St. Paul, Minn.	365	11%	5%	20%	2%	10%	2%	0%	95%
44	Gottlieb Group Management	41	\$30,414,450	Valencia, Calif.	440	3.2%	12%	78%	3%	3%	8%	0%	100%
45	ClearScapes	62	\$28,598,275	Austin, Texas	370	31.56%	20%	31%	2%	60%	4%	0%	100%
46	Southern Botanical	53	\$28,546,414	Dallas	270	19%	5%	12%	0%	45%	0%	0%	45%
47	Maldonado Nursery & Landscaping	45	\$28,500,000	San Antonio	425	11%	-3%	44%	0%	38%	18%	0%	75%
48	Chapel Valley Landscape Company	48	\$28,200,000	Woodbine, Md.	350	12%	20%	70%	0%	30%	0%	0%	75%
49	Landscapes Concepts Management	53	\$28,100,000	Graylake, Ill.	370	18.5%	3%	32%	0%	19%	5%	10%	N/A
50	McNeil and Berry Landscape Management	47	\$28,083,000	Amanola, Va.	290	10%	5%	58%	6%	21%	1%	0%	100%
51	AAA Landscape	50	\$28,022,345	Phoenix	440	10%	10%	48%	2%	44%	2%	0%	100%
52 (1)	Shearon Design	54	\$26,000,000	Phoenix Meeting	350	N/A	N/A	30%	10%	30%	10%	5%	30%
53 (1)	Greenscape	38	\$26,000,000	Middleboro, Mass.	275	25%	15%	45%	0%	38%	0%	0%	100%
54	D. Shumacher Landscaping	49	\$27,650,000	W. Springfield, Mass.	200	11%	10%	30%	2%	0%	5%	0%	41%
55	Bonus Landscapes	44	\$27,060,000	San Clemente, Calif.	425	5%	10%	70%	0%	10%	10%	0%	95%
56	Chapel Nursery, Landscapes and Garden Center	93	\$27,000,000	Wilmette, Ill.	350	7%	5%	40%	10%	40%	0%	0%	100%
57	Ryan Lawn & Tree	46	\$26,700,000	Overland Park, Kan.	240	2%	10%	0%	55%	0%	13%	0%	95%
58	© Somerset Landscape & Maintenance	N/R	\$25,660,000	Chandler, Ariz.	438	22%	25%	70%	0%	15%	5%	0%	100%
59	Gastonia Landscapes Management	59	\$25,115,347	Merko Park, Calif.	310	13.7%	10%	64%	0%	26%	10%	0%	70%
60	Environmental Management	58	\$25,000,000	Park City, Utah	295	18%	10%	38%	0%	44%	2%	0%	84%
61	James River Grounds Management	60	\$24,780,000	San Allen, Va.	395	14%	5%	73%	0%	17%	4%	0%	100%
62	The Bruce Co. of Wisconsin	74	\$24,456,500	Middleton, Wis.	328	-2%	5%	18%	0%	40%	4%	0%	80%
63	RP Marzilli & Company	66	\$24,081,677	Medford, Mass.	151	21%	1%	12%	15%	81%	2%	0%	97%
64	Servicio Lawn & Tree Care	69	\$24,000,000	Kennock, Wash.	350	5%	5%	20%	0%	45%	2%	0%	95%
65	MultiLawn	55	\$23,500,000	Toronto	N/A	4%	5%	0%	85%	0%	10%	0%	90%
66	Scott Byron and Co.	57	\$23,257,000	Lake Bluff, Ill.	230	4%	7%	32%	6%	59%	0%	0%	100%
67	Russell Landscapes Group	63	\$22,900,000	Osaka, Ga.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
68	Turk Landscapes	61	\$22,500,000	Hillman, Colo.	278	N/A	20%	48%	0%	55%	15%	0%	94%
69	Gibbs Landscapes Co.	63	\$22,100,000	Spring, Ga.	290	11%	5%	60%	9%	15%	7%	0%	42%
70	NatureScapes	72	\$21,124,242	Muskegon, Wis.	220	13.6%	10%	10%	80%	0%	0%	0%	95%
71	Swingline Lawn, Tree, and Landscapes Care	64	\$21,046,399	Denver	275	10.27%	7.74%	0%	33%	7%	5%	0%	87%
72	Merchants Landscape Services	76	\$21,000,000	San Jose, Calif.	420	20%	15%	88%	0%	2%	0%	0%	9%
73	Michals Landscapes	65	\$20,600,000	Upper Merion, Md.	295	0%	10%	8%	0%	80%	0%	0%	100%
74	Small Landscapes	82	\$20,569,894	Branchburg, N.J.	353	18%	10%	58%	5%	11%	11%	0%	80%
75	Landscapes Workshop	77	\$20,458,602	Bessemer, Ala.	350	13%	10%	75%	2%	18%	4%	0%	88%
76	DLC Resources	70	\$20,100,000	Phoenix	310	0%	0%	77%	0%	15%	0%	0%	100%
77	Yard Man	84	\$19,675,000	Montreal, N.C.	325	15.1%	20%	48%	0%	4%	5%	0%	86%
78	Angler Environmental	73	\$19,567,001	Wilmington, Va.	155	5.6%	10%	0%	0%	75%	25%	0%	15%
79	Berghoff Design Group	69	\$19,500,000	Scottsdale, Ariz.	280	17%	5%	50%	0%	50%	0%	0%	25%
80	David J. Frank Landscape Contracting	71	\$19,480,000	Germantown, Wis.	300	4%	6%	41%	2%	33%	3%	4%	75%
81	Willett's Landscapes	80	\$19,154,154,245	Verona, N.J.	185	2%	5%	38%	0%	44%	2%	0%	95%
82	Heads Up Landscapes Contractors	79	\$18,925,000	Abuquerque, N.M.	300	8%	6%	25%	2%	54%	6%	1%	70%
83	Lambert Landscapes	89	\$18,875,000	Dallas	180	28%	5%	36%	2%	52%	2%	0%	93%
84	Clarence Davis & Co.	80	\$18,500,000	Mettison, Ill.	250	6%	3%	40%	6%	40%	2%	0%	95%
85	Benjamin's Landscapes	91	\$18,268,268,000	Park City, Utah	295	7%	10%	50%	0%	45%	0%	0%	100%
86	HighGlow Partners	87	\$17,800,000	Austin, Ga.	190	21%	5%	78%	0%	20%	0%	0%	100%
87	Stay Green	86	\$17,653,182	Santa Clarita, Calif.	265	10.7%	18%	58%	1%	18%	5%	0%	91%
88	© New Way Landscape & Tree Services	N/R	\$17,533,000	San Diego	235	43%	5%	53%	0%	32%	5%	0%	55%
89	Madison Farms	85	\$17,360,000	Oranville, Mo.	140	5%	7%	95%	0%	0%	0%	0%	95%
90 (1)	Artistic Tree Landscapes Maintenance & Design	90	\$17,000,000	Merko Park, Calif.	290	9.1%	12%	64%	5%	22%	5%	0%	80%
91	© Story Landscaping Inc.	N/R	\$17,000,000	Logansport, Ind.	250	50%	10%	38%	0%	38%	2%	0%	30%
92	Sponawald Landscapes Co.	94	\$16,571,711	Milton, Del.	11%	12%	57%	12%	13%	12%	0%	0%	70%
93	© Great Oaks Landscape Associates	N/R	\$16,400,000	Nox, Md.	140	15%	8.7%	25%	5%	50%	0%	0%	N/A
94	Integrated Landscapes Management	90	\$16,244,515	Tampa, Ariz.	274	4.3%	5%	62%	3%	17%	6%	0%	70%
95	Greenscapes	92	\$16,100,000	Naples, Fla.	270	5%	12%	72%	0%	15%	3%	0%	100%
96	Martin Greenhouse Professionals	85	\$16,081,282	Cambridge, Ill.	225	8%	0%	66%	4%	22%	1%	0%	96%
97	Frank and Gossman Landscapes Contractors	86	\$16,040,000	San Francisco	155	-19%	5%	25%	0%	69%	5%	0%	91%
98 (1)	© Shellworks	N/R	\$16,000,000	Chandler, Ariz.	155	0%	5%	20%	0%	70%	5%	0%	100%
99 (1)	© Pacific Outdoor Living	N/R	\$16,0										
100	© Perfect Company Inc.	N/R	\$16,000,000	Des Moines	170	26%	9%	22%	12%	25%	5%	0%	85%