

ABOUT THIS LIST

- ▶ The Lawn & Landscape Top 100 is based on 2014 revenue from landscape profit centers, and is reported by each company listed.
- ▶ Companies on the L&L Top 100 earned total revenue in 2014 of \$8,561,462,493. That's \$534,653,786 more than in 2013 – an increase of 6 percent.
- ▶ Companies on the list reported total employment (seasonal plus year-round employees) of 85,426.
- ▶ The oldest company on the list is Davey Tree Expert Co., Kent, Ohio, founded in 1880.
- ▶ The youngest company is BrightView, founded in 2014.
- ▶ TBG Landscapes, Whitevale, Ontario,

- reported the largest revenue growth with a 76 percent increase in sales from 2014.
- ▶ The list comprises 96 companies in 29 states and four firms in Canada.
- ▶ California has the most Top 100 companies with 12. Illinois has 10. Arizona, Florida, Maryland and Texas are tied for third with eight companies each.
- ▶ Davey Tree does not separate utility or Davey Resource Group revenue.
- ▶ Gothic Grounds Management is now operating as the maintenance division of Gothic Landscape.
- ▶ Massey Services revenue does not include termite or general pest control revenue.
- ▶ ABM Landscape & Turf Service revenue

- does not include the general facilities maintenance revenue of its parent company.
- ▶ BrightView, which is the parent company of U.S. Lawns, reports revenue that includes royalties paid and fees from the sale of U.S. Lawns franchise licenses, but not general revenue from the subsidiary's operations.
- ▶ Clintar Landscape Management reported revenue in both American and Canadian dollars.
- * Indicates an estimated revenue figure
- ✱ Indicates a company new to the list

ABBREVIATIONS

- %MT: Maintenance
- %CLC/F: Chemical Lawn Care/Fertilization
- %LD/B/I: Landscape Design/Build/Install
- %I/MT: Irrigation Installation/Maintenance
- %IL: Interior Landscaping
- %CR: Commercial Revenue
- %RR: Residential Revenue
- N/R: Not Rated
- N/A: No Answer/Unknown

This list was compiled by L&L staff.
Email Editor Chuck Bowen
at cbowen@gie.net with comments.

2016 RANK	COMPANY	2015 RANK	2015 REVENUE	HEADQUARTERS	EMPLOYEES	% CHANGE FROM 2014	% CHANGE EXP. FOR 2016	% MT	%CLC/F	%LD/B/I	%I/MT	% IL	%CR	%RR
1	BrightView	1	\$2,000,000,000	Rockville, Md.	22,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	TruGreen Cos.	2	\$996,000,000	Memphis, Tenn.	11,000	6.4%	6.4%	2%	85%	0%	0%	0%	17%	83%
3	Davey Tree	3	\$821,904,000	Kent, Ohio	8,467	4.1%	5.5%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Scotts LawnService	4	\$353,000,000	Marysville, Ohio	2,700	11.5%	5%	0%	90%	0%	0%	0%	5%	95%
5	Bartlett Tree Experts	5	\$226,000,000	Stamford, Conn.	1,650	8%	8%	0%	0%	0%	0%	0%	25%	65%
6	LandCare (formerly TruGreen LandCare)	6	\$180,000,000	Frederick, Md.	4,000	-12%	N/A	N/A	N/A	N/A	N/A	N/A	100%	0%
7	U.S. Lawns	7	\$168,000,000	Orlando, Fla.	2,150	4%	5%	N/A	3%	16%	4%	0%	100%	0%
8	Ferrandino & Son	9	\$150,000,000	Farmingdale, N.Y.	330	25%	22%	40%	0%	0%	0%	0%	100%	0%
9	Weed Man	8	\$143,219,166	Mississauga, Ontario	3,500	7%	10%	0%	100%	0%	0%	0%	5%	95%
10	Park West Companies	*	\$128,000,000	Rancho Santa Margarita, Calif.	1,500	7%	17%	35%	0%	64%	0%	0%	100%	0%
11	Gothic Landscape	10	\$124,500,000	Valencia, Calif.	N/A	N/A	N/A	N/A	N/A	N/A	0%	N/A	100%	0%
12	Ruppert Landscape	11	\$123,000,000	Laytonville, Md.	1,200	12%	5%	42%	0%	48%	0%	0%	100%	0%
13	Yellowstone Landscape	15	\$118,000,000	Bunnell, Fla.	1,800	23%	20%	60%	10%	15%	10%	0%	100%	0%
14	Ambius	12	\$106,262,200	Reading, Pa.	975	2.7%	3.5%	0%	0%	0%	0%	100%	100%	0%
15	Lawn Doctor	13	\$105,727,730	Holmdel, N.J.	1,300	4.4%	5%	0%	100%	0%	0%	0%	5%	95%
16	Merit Service Solutions	14	\$98,000,000	Malvern, Pa.	600	N/A	N/A	51%	0%	0%	0%	0%	100%	0%
17	SavATree	16	\$85,850,000	Bedford Hills, N.Y.	710	1%	9%	0%	17%	0%	1%	0%	20%	80%
18	Mainscape	17	\$71,158,000	Fishers, Ind.	1,050	-5.5%	5%	68%	8%	6%	7%	0%	100%	0%
19	Massey Services	18	\$66,065,856	Orlando, Fla.	1,760	3%	15%	0%	28%	1%	4%	0%	12%	88%
20	The Groundskeeper/ Greater Texas Landscapes	21	\$66,000,000	Tucson, Ariz.	1,200	15%	5%	60%	0%	22%	15%	0%	100%	0%
21	Marina Landscape*	20	\$64,050,000	Anaheim, Calif.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
22	The Grounds Guys	42 (t)	\$60,096,172	Waco, Texas	600	46%	31%	70%	10%	15%	1%	1%	60%	30%
23	Clintar Landscape Management	19	\$59,000,000	Markham, Ontario	650	-3.5%	2%	41%	1%	2%	1%	0%	100%	0%
24	Denison Landscaping	25	\$53,200,000	Fort Washington, Md.	580	12.8%	10%	5%	0%	85%	8%	0%	98%	2%
25	Garden Design	29	\$52,500,000	Farmers Branch, Texas	63	29%	20%	2%	0%	98%	0%	0%	40%	60%
26	NaturalLawn of America	22	\$51,876,697	Frederick, Md.	476	2.6%	4%	0%	99%	0%	0%	0%	5%	95%
27	Acres Group	23 (t)	\$50,000,000	Wauconda, Ill.	810	6.1%	3%	39%	3%	25%	3%	0%	95%	5%
28	Spring-Green Lawn Care	26	\$49,444,000	Plainfield, Ill.	534	7.8%	10%	0%	97%	0%	0%	0%	2%	98%
29	Terrace Associates	38	\$47,810,000	Littleton, Colo.	523	4.1%	8%	100%	0%	0%	0%	0%	N/A	N/A
30	Melco Landscape	31 (t)	\$47,748,012	Aurora, Colo.	500	17%	n/a	10%	0%	40%	40%	0%	99%	1%
31	Mariani Landscape	33	\$47,005,000	Lake Bluff, Ill.	490	22%	-2%	57%	0%	48%	0%	0%	10%	90%
32	Lucas Tree Expert Co.	23 (t)	\$46,500,000	Falmouth, Maine	600	-5%	5%	0%	4%	0%	0%	0%	96%	4%
33	Jensen Landscape	31 (t)	\$45,700,000	San Jose, Calif.	355	14.3%	11%	35%	0%	65%	0%	0%	60%	32%
34	The Greenery	27	\$45,000,000	Hilton Head Island, S.C.	725	7%	6%	75%	2%	15%	3%	0%	84%	13%
35	ABM Landscape & Turf Services	28	\$42,000,000	Tampa, Fla.	700	0%	5%	74%	10%	5%	5%	0%	100%	0%
36	Cagwin & Dorward	39	\$38,900,000	Novato, Calif.	400	15.4%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
37	ChristyWebber Landscapes	30	\$37,825,000	Chicago	500	4.5%	0%	35%	0%	45%	0%	0%	65%	20%
38	Choate USA	35	\$37,500,000	Carrollton, Texas	167	2.2%	10%	0%	0%	64%	36%	0%	75%	25%
39	Gird Environmental Services	36	\$37,123,000	Sanford, Fla.	470	15%	8%	61%	5%	23%	8%	0%	100%	0%
40	CleanScapes	45	\$37,105,301	Austin, Texas	605	30%	25%	28.6%	0%	55%	14%	0%	96%	0%
41	Rotolo Consultants	34	\$36,000,000	Sidell, La.	425	-5%	15%	35%	10%	30%	20%	0%	100%	0%
42	Juniper Landscaping	48	\$35,850,000	Pt. Myers, Fla.	270	40%	35%	20%	1%	54%	25%	0%	100%	0%
43	Chapel Valley Landscape Company	*†	\$35,685,000	Woodbine, Md.	440	29%	15%	55%	0%	25%	10%	0%	75%	25%
44	Mission Landscape Cos.	40	\$35,072,565	Irvine, Calif.	560	6.5%	11%	80%	0%	15%	0%	0%	100%	N/A
45	Sebert Landscaping	41	\$34,447,000	Bartlett, Ill.	425	13%	10%	60%	0%	24%	0%	0%	95%	5%
46	Dixie Landscape Co.	37	\$32,650,000	Middleton, Wis.	320	-5%	5%	0%	80%	20%	0%	0%	95%	5%
47	Somerset Landscape Maintenance	58	\$31,063,000	Chandler, Ariz.	584	21.1%	10%	68%	0%	22%	3%	0%	100%	0%
48	Reliable Property Services	42 (t)	\$30,500,000	St. Paul, Minn.	430	4%	10%	25%	5%	10%	10%	0%	100%	0%
49 (t)	Bemis Landscape	55	\$30,000,000	San Clemente, Calif.	405	10%	10%	70%	0%	10%	10%	0%	99%	1%
49 (t)	Sense Lawn & Tree Care	64	\$30,000,000	Kennawick, Wash.	400	25%	8%	17%	52%	1%	3%	0%	20%	80%
51	Gachina Landscape Management	59	\$29,514,750	Menlo Park, Calif.	375	17.5%	6%	56%	0%	35%	9%	0%	84%	3%
52	McFall and Berry Landscape Management	50	\$29,100,000	Annapondale, Va.	290	3.6%	5%	58%	6%	20%	1%	0%	100%	0%
53	Greenscape	53	\$29,000,000	Middleborough, Mass.	390	10%	17%	40%	1%	35%	1%	1%	90%	10%
54	TBG Landscape	*†	\$28,745,816	Whitevale, Ontario	262	76%	10%	5%	0%	92%	0%	0%	75%	25%
55	Landscape Workshop	75	\$28,500,000	Birmingham, Ala.	498	26%	12%	77%	2%	10%	4%	0%	88%	8%
56	Shearon Design	52	\$28,000,000	Plymouth Meeting, Pa.	350	N/A	2%	50%	0%	50%	0%	0%	95%	5%
57	Landscape Concepts Management	49	\$27,403,000	Grayslake, Ill.	380	27%	10%	33%	2%	22%	6%	8%	98%	2%
58	Chalet Nursery, Landscape and Garden Center	56	\$27,300,000	Wilmette, Ill.	350	-0.3%	3%	29%	5%	63%	0%	0%	0%	100%
59 (t)	Ryan Lawn & Tree	57	\$27,000,000	Overland Park, Kan.	235	4%	5%	0%	50%	0%	15%	0%	5%	95%
59 (t)	Scott Byron and Co.	66	\$27,000,000	Lake Bluff, Ill.	210	14%	10%	31%	6%	63%	0%	0%	5%	95%
61	D. Shumacher Landscaping	54	\$26,500,000	W. Bridgewater, Mass.	245	-4%	N/A	25%	2%	66%	3%	0%	54%	46%
62	Angler Environmental	78	\$26,240,295	Warrenton, Ore.	159	25%	10%	5%	0%	70%	25%	0%	20%	20%
63	Maldonado Nursery & Landscaping	47	\$25,904,730	San Antonio	450	-9%	16%	44%	0%	42%	14%	0%	45%	10%
64	Yard-Nique	77	\$25,750,000	Morrisville, N.C.	403	31%	3%	45%	0%	55%	0%	0%	97%	3%
65	AAA Landscape	51	\$25,701,000	Phoenix	400	8%	10%	57%	10%	38%	1%	0%	100%	0%
66	R.P. Marzilli & Co.	63	\$25,228,000	Medway, Mass.	150	5%	0%	9%	1%	80%	4%	0%	5%	95%
67	James River Grounds Management	61	\$25,200,116	Glen Allen, Va.	415	3%	3%	67%	0%	15%	3%	0%	100%	0%
68	The Bruce Co. of Wisconsin	62	\$25,064,044	Middleton, Wis.	309	2.5%	7.5%	16%	0%	44%	4%	0%	80%	20%
69	Taufel Nursery	*†	\$25,000,000	Hillsboro, Ore.	340	15%	10%	18%	2%	50%	27%	0%	98%	2%
70	Beary Landscaping Inc.	90 (t)	\$24,175,000	Likport, Ill.	265	38%	14%	35%	3%	30%	2%	0%	75%	25%
71	LMI Landscapes	*	\$24,165,000	Carrollton, Texas	242	54%	18%	22%	0%	54%	24%	0%	100%	0%
72	Caretaker Landscape and Tree Management	*	\$24,143,242	Gilbert, Ariz.	245	3%	10%	28%	0%	63%	4%	0%	100%	0%
73	Southern Botanical	46	\$23,768,456	Dallas	240	-16.7%	28%	37%	5%	40%	10%	3%	60%	40%
74	Gibbs Landscapes Co.	69	\$23,200,000	Smyrna, Ga.	300	10%	10%	69%	9%	15%	7%	0%	57%	43%
75	Benchmark Landscapes	*†	\$23,000,000	Austin, Texas	400	23%	8%	56%	0%	29%	11%	0%	98%	2%
76	Naturescape	70	\$22,716,201	Muskego, Wis.	242	7.5%	8%	10%	80%	0%	0%	0%	5%	95%
77	Russell Landscape Group	67	\$22,500,000	Dacula, Ga.	330	-0.4%	4%	46%	12%	37%	4%	0%	100%	0%
78	Swingle Lawn, Tree and Landscape Care	71	\$22,491,970	Denver	275	1.3%	6.3%	0%	19%	4%	2%	0%	33%	67%
79	Environmental Management	60	\$22,400,000	Plain City, Ohio	375	-22%	10%	37%	1%	52%	1%	0%	95%	5%
80	Merchants Landscape Services	72	\$22,000,000	Santa Ana, Calif.	410	5%	10%	95%	0%	0%	5%	0%	100%	0%
81	Benchmark Landscape	85	\$21,991,866	Poway, Calif.	285	15%	10%	40%	0%	50%	10%	0%	100%	0%
82	DLC Resources	76	\$21,100,000	Phoenix	300	5%	3%	75%	0%	15%	0%	0%	100%	0%
83 (t)	McHale Landscape Design	73	\$21,000,000	Upper Meriboro, Md.	210	2%	5%	20%	5%	75%	0%	0%	0%	100%
83 (t)	Kline Bros. Landscaping	*†	\$21,000,000	Ship Bottom, N.J.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
85	Heads Up Landscape Contractors	82	\$20,674,000	Albuquerque, N.M.	305	9.3%	8%	38%	4%	48%	5%	0%	88%	8%
86	NutriLawn	65	\$20,303,113	Toronto	N/A	9.5%	6%	0%	90%	0%	5%	0%	10%	90%
87	David J. Frank Landscape Contracting	80	\$20,200,000	Germantown, Wis.	300	4%	7%	40%	2%	34%	3%	4%	75%	20%
88	High Tech Landscapes	74	\$20,050,682	Branchburg, N.J.	353	-3%	5%	58%	5%	15%	7%	0%	60%	30%
89	SiteWorks	98 (t)	\$20,050,000	Chandler, Ariz.	155	25%	20%	12%	1%	69%	15%	0%	100%	0%
90 (t)	Complete Landscaping	*	\$20,000,000	Bowie, Md.	360	N/A	15%	25%	5%	25%	5%	0%	83%	7%
90 (t)	Berghoff Design Group	79	\$20,000,000	Scottsdale, Ariz.	275	4%	5%	40%	0%	40%	10%	0%	20%	80%
92	Stay Green	87	\$19,619,649	Santa Clara, Calif.	278	10%	14%	69%	1%	11%	5%	0%	99%	1%
93	Wheat's Landscape	81	\$19,323,939	Vienna, Va.	200	1%	6%	51%	10%	31%	6%	0%	1%	99%