

2012 rank	Company Name	Headquarters	2011 Revenue	% change from 2011	% expected for 2012	Employees – Year-round	Employees – Seasonal
1	TruGreen Cos.	Memphis, Tenn.	1,100,000,000	0.37	n/a	n/a	n/a
2	ValleyCrest Landscape Cos.	Calabasas, Calif.	850,000,000	1.8	n/a	10,000	n/a
3	The Brickman Group	Gaithersberg, Md.	844,300,000	4	5	n/a	n/a
4	The Davey Tree Expert Co.	Kent, Ohio	646,034,000	9.2	n/a	7,267	92
5	USM Services	Norristown, Pa.	363,246,000	-26.2	18.7	617	43
6	Scotts LawnService	Marysville, Ohio	278,500,000	-4	6	1,600	675
7	TruGreen LandCare	Ijamsville, Md.	248,000,000	4	n/a	n/a	n/a
8	Bartlett Tree Experts	Stamford, Conn.	167,000,000	6	9	1,350	25
9	U.S. Lawns	Orlando, Fla.	117,200,000	14	5	1,700	n/a
10	Weed Man	Oshawa, Ontario	110,000,000	4.8	n/a	750	2,500
11	Ambius	Buffalo Grove, Ill.	105,060,000*	n/a	n/a	n/a	n/a
12	Lawn Doctor	Holmdel, N.J.	89,000,000	4	5	n/a	n/a
13	Yellowstone Landscape Group	New Canaan, Conn.	78,500,000	-3	n/a	815	504
14	Gothic Landscape	Valencia, Calif.	71,000,000	4	8	1,000	0
15	SavATree	Bedford Hills, N.Y.	67,600,000	23	6	445	111
16	Ruppert Landscape	Laytonville, Md.	63,808,000	-2	18	650	n/a
17	Ferrandino & Son	Farmingdale, N.Y.	62,000,000	61	38	325	n/a
18	OneSource Landscape and Golf Services	Tampa, Fla.	60,000,000	0	n/a	n/a	n/a
19	Lipinski Outdoor Services	Marlton, N.J.	57,000,000	35	14	92	45
20	Clintar Landscape Management	Markham, Ontario	50,500,000	9	5	185	325
21	Mainscape	Fishers, Ind.	47,790,000	20	10	475	175
22	Massey Services	Orlando, Fla.	47,448,598	5.7	10	1,246	n/a
23	Marina Landscape	Anaheim, Calif.	46,000,000	5	3	500	n/a
24	Environmental Earthscapes/Groundskeeper	Tucson, Ariz.	42,324,000	20	5	650	70
25	Acres Group	Wauconda, Ill.	38,200,000	3	6	90	600
26	NaturaLawn of America	Frederick, Md.	38,112,261	1	3	275	75
27	Jensen Corp.	San Jose, Calif.	37,000,000	-9	10	373	0
28	Denison Landscaping	Fort Washington, Md.	36,550,000	2	n/a	160	235
29	Spring-Green Lawn Care	Plainfield, Ill.	36,140,000	5.6	7	95	350
30	Mariani Landscape	Lake Bluff, Ill.	35,000,000	0	3	90	330
31	Lucas Tree Expert Co.	Portland, Maine	33,500,000	7	9	425	25
32	The Bruce Co. of Wisconsin	Middleton, Wis.	32,000,000	-9	n/a	190	250
33	The Greenery	Hilton Head Island, S.C.	30,750,000	22	10	390	65
34	ISS Grounds Control	Phoenix	30,000,000	-1.6	10	642	n/a
35	Cagwin & Dorward	Novato, Calif.	28,500,000	4	6	325	50
36	Greenscape	East Taunton, Mass.	27,500,000	28.5	2	45	205
37	AAA Landscape	Phoenix	26,621,441	18.7	n/a	n/a	n/a
38	Gothic Grounds Management	Valencia, Calif.	26,582,404	11.8	20	440	100
39	Complete Landscaping	Bowie, Md.	26,405,000	-20	-10	150	200
40	Terracare Associates	Littleton, Colo.	25,500,000	5	4	363	345
41(t)	Chalet Nursery, Landscape and Garden Center	Wilmette, Ill.	24,600,000	4	3	100	150
41(t)	Scott Byron and Co.	Lake Bluff, Ill.	24,600,000	9	2	70	175
43	Mission Landscape Cos.	Irvine, Calif.	24,490,000	3	11	485	0
44	Landscape Concepts Management	Grayslake, Ill.	24,300,000	1	5	90	260
45	McFall and Berry Landscape Management	Annandale, Va.	24,000,000	3	0	100	120
46	Nutri-Lawn	Mississauga, Ontario	23,920,000	4	4	n/a	n/a
47	Christy Webber Landscapes	Chicago	23,800,000	40	-20	75	190
48	Choate USA	Carrollton, Texas	23,373,081	-10	0	157	n/a
49	Chapel Valley Landscape Co.	Woodbine, Md.	22,500,000	-22.4	1	200	100
50	Sebert Landscaping	Bartlett, Ill.	21,600,000*	n/a	n/a	n/a	n/a

* denotes revenue estimated based on 2011 projections.

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51	James River Grounds Management	Glen Allen, Va.	21,419,445	-10	3	275	125
52	DLC Resources	Phoenix	21,003,532*	n/a	n/a	n/a	n/a
53	Moore Landscapes	Northbrook, Ill.	21,000,000*	n/a	n/a	n/a	n/a
54	Metroplex Garden Design Landscaping	Dallas	20,900,000*	n/a	n/a	n/a	n/a
55	D. Shumacher Landscaping	W. Bridgewater, Mass.	20,500,000	24	7	40	150
56	Cornerstone	Dade City, Fla.	20,400,000*	n/a	n/a	n/a	n/a
57	Gachina Landscape Management	Menlo Park, Calif.	20,339,911	19	2	291	21
58	Russell Landscape Group	Dacula, Ga.	20,170,377	1	3	325	100
59	Ryan Lawn & Tree	Overland Park, Kan.	20,070,000	15	10	175	10
60	Teufel Landscape	Portland, Ore.	19,500,000	11.5	9	196	85
61	Senske Lawn & Tree Care	Kennewick, Wash.	19,400,000	3	11	230	70
62	Girard Environmental Services	Sanford, Fla.	19,248,848	10.2	10	n/a	n/a
63	Urban Farmer	Thornton, Colo.	18,093,275	2.1	n/a	100	150
64	Gibbs Landscape Co.	Smyrna, Ga.	17,978,000	12.7	3	275	40
65	Heads Up Landscape Contractors	Albuquerque, N.M.	17,900,000	1	-14	200	75
66	David J. Frank Landscape Contracting	Germantown, Wis.	17,800,000	-7	5	205	25
67	TBG Landscape	Whitby, Ontario	17,700,000	-.01	0	65	30
68	Villa Park Landscape	Orange, Calif.	17,500,000	-2.4	n/a	375	0
69	Swingle Lawn, Tree, and Landscape Care	Denver	17,447,981	6.2	7.75	160	50
70	Hazeltine Nurseries	Venice, Fla.	17,073,513*	n/a	n/a	n/a	n/a
71	Landscape Specialists	Lake Forest, Calif.	17,000,000*	n/a	n/a	n/a	n/a
72	Lambert Landscape Company	Dallas	16,830,000	-9	n/a	n/a	n/a
73	Naturescape	Muskego, Wis.	16,713,632	7	10	160	5
74	Dennis' 7 Dees Landscaping	Portland, Ore.	16,595,870	0.2	10	185	71
75	Maldonado Nursery & Landscaping	San Antonio	16,000,000	-25	12	200	100
76	High Tech Landscapes	Branchburg, N.J.	15,803,000	0	5	28	315
77	Munie Greencare Professionals	Caseyville, Ill.	15,675,000	12	n/a	100	120
78(t)	Landscape Workshop	Bessemer, Ala.	15,600,000	5.7	1.6	273	n/a
78(t)	Meadows Farms	Chantilly, Va.	15,600,000	5	10	150	100
80	Clarence Davids & Co.	Matteson, Ill.	15,315,000	-2	8	70	155
81	Countryside Industries	Wauconda, Ill.	15,100,000	2	10	45	190
82	Serpico Landscaping	Hayward Calif.	15,000,000	n/a	n/a	n/a	n/a
83	Benchmark Landscape	Poway, Calif.	14,858,000	10	10	200	0
84	Frank and Grossman Landscape Contractors	San Francisco	14,640,000	-2	15	145	n/a
85	American Civil Constructors	Littleton, Colo.	14,000,000	n/a	n/a	n/a	n/a
86	Southern Botanical	Dallas	13,842,629	23	10	105	60
87	Stay Green	Santa Clarita, Calif.	13,800,000	12.2	45	240	n/a
88	HighGrove Partners	Austell, Ga.	13,533,001	13.3	9.8	182	31
89	ArtisTree Landscape Maintenance & Design	Venice, Fla.	13,250,000	1.9	10	165	35
90(t)	Parker Companies	Scotch Plains, N.J.	12,200,000	5	n/a	165	20
90(t)	Dixie Landscape Co.	Miami	12,200,000	-15	15	180	n/a
90(t)	Sposato Landscape Co.	Milton, Del.	12,200,000	n/a	n/a	n/a	n/a
93	New Way Landscape & Tree Services	San Diego	12,110,000	0	0	165	20
94(t)	The Perennial Farm	Glen Arm, Md.	12,000,000	11	12	n/a	n/a
94(t)	North American Landscape	Charlotte, N.C.	12,000,000	-5	5	200	100
96	CoCal Landscape	Denver	11,351,122	-4	0	110	130
97	Integrated Landscape Management	Mesa, Az.	11,300,000	10	14	150	n/a
98	Realty Landscape Corp.	Newtown, Pa.	11,000,000	0	3	65	50
99	Greater Texas Landscapes	Austin, Texas	10,900,000	n/a	n/a	n/a	n/a
100	Becker Landscape	Indianapolis	10,600,000	15	n/a	42	120

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