



To be included in *Lawn & Landscape's* listing of the industry's top companies by revenue, please submit your data by **FRIDAY, APRIL 24**. Enter by faxing this form to Nicole Wisniewski at 330/659-0823 or e-mailing this to nwisniewski@gie.net. Questions? Call Nicole at 330/523-5382.

Not sure if you'll make it? Apply anyway! We're considering expanding the list to 150 companies or more. Plus, we're always looking for great small and medium-sized companies to profile.

COMPANY INFORMATION

Company name: _____ Year founded: _____ #of locations (including HQ): _____
 Phone: _____ Fax: _____
 HQ street address: _____ City/State/ZIP: _____
 Principal: _____ E-mail: _____
 Person submitting the form: _____ E-mail: _____
 Company Web site: _____
 Employees – Year-round: _____ Employees – Seasonal: _____ Employees – Total: _____

SERVICES BREAKDOWN (AS A PERCENT OF '08 REVENUE)

PLEASE INDICATE "0" FOR ZERO OR "N/A" IF THE SERVICE OR CLIENT TYPE DOESN'T APPLY.

Maintenance (mowing, trimming, etc.)	_____ %
Chemical Lawn Care/Fertilization	_____ %
Landscape Design/Build/Installation	_____ %
Irrigation Installation/Maintenance	_____ %
Interior Landscaping	_____ %
Snow Removal	_____ %
Tree Care	_____ %
Structural Pest Control	_____ %
TOTAL	100%

CLIENT BREAKDOWN (AS A PERCENT OF '08 REVENUE)

Commercial Revenue: _____ %
 Residential Revenue: _____ %
 Other (Specify: _____) _____ %
TOTAL 100%

REVENUE INFORMATION

2008 revenue (Please specify American/Canadian):
 \$ _____
 '08 revenue was +/- _____ % from 2007
 Expect '09 revenue to be +/- _____ % from 2008

MANAGEMENT TEAM

Owner/President _____
 CEO _____
 General Manager _____
 Technical/Lawn Care Mgr. _____
 Maintenance mgr. _____
 Design mgr. _____
 Installation mgr. _____
 Other (specify title) _____

What are your firm's Top 3 challenges?

1. _____

 2. _____

 3. _____

What unique initiatives has your firm undertaken recently? (ATTACH ADDITIONAL PAGES IF NECESSARY)

